

#Buildgate
Fair Treatment For Subbies!



What is #Buildgate?

- The #Buildgate hashtag will be used to highlight the ongoing problems experienced by Construction Industry Specialist Contractors of all types and size.
- The ‘whipping boys’ of the industry, the Subbie is in fact the hard working ‘expert’ on the construction site. On projects, hundreds of different Subbies may be employed at any time, doing work that ranges from drainage to roofing and windows to walls.
- The Subbie is the one who employs the staff, buys the materials, completes the work and then, more often than not, encounters a problem getting paid.
- This may take the form of a payment dispute, a problem caused by a design issue (even though the Subbie is not the designer), a delay notice or non-payment of retention money, long after the project has been completed.
- Increasingly, the Contractor chases profit at the expense of anything else – and it is the Subbie who ends up with the problem.
- Research has shown that the problem of disputes and payments shows no sign of abating. In fact, it can be argued, with the “new breed of commercially aggressive quantity surveyors who are motivated to maximise profits and seemingly on a bonus to claw back cash”, it will continue to get worse.

What can I do?

You can help by using the #Buildgate hashtag on social media, on your website and on emails. In fact, anywhere where you are in touch with colleagues and like-minded individuals who want to change what is happening to the Construction industry.

Using the #Buildgate hashtag, you can join the fight.

StreetwiseSubbie is the ‘Champion of the Specialist Contractor’. Barry Ashmore and his team have made it their mission to help the Subbies fight back against onerous contracts and poor practices that infest the Construction Industry.

‘Hot air’ from Government and large associations will not change it. We’re all fed up with soundbites. What the industry needs is real change. Action. From the top down!

Help put a stop to poor contractual practices before more Specialist contractors, employees and their families are destroyed in the race for the lowest prices and highest profits.

Please use #Buildgate.

Resources:

Press release
Summary of the research
Fair Treatment Charter

1. More Information

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About Barry J Ashmore Managing Director and Founder of StreetwiseSubbie.com

Barry is an experienced professional with commercial managerial and contractual expertise. He has extensive experience working on behalf of Specialist Contractors, advising and acting on their behalf in all matters relating to the resolution of disputes by way of negotiation, mediation, adjudication, arbitration and litigation.

Barry is trained in a variety of disciplines including the law, negotiation, mediation, marketing, industrial and commercial management, adjudication, arbitration, quantity surveying, and engineering.

For the last 27 years Barry has been in professional practice helping Specialist Contractors to avoid commercial and contractual problems at the earliest stages of a project, but just as importantly, getting stuck in and sorting them out when they do arise!

He also shares his expertise in a broad range of business support, such as overall strategy and marketing. Barry's ambition for StreetwiseSubbie, is to help Specialist Contractors to protect their wealth and security, now and in the future!



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