

**StreetwiseSubbie.com**

**State Of The Industry Survey**

**November 2012**

**A Survey of 146 Specialist Sub-Contractors**

**In The UK Construction and Engineering Industries**



## State of The Industry Survey 2012

The State of the Industry Survey we carried out in September 2012, revealed the dire state of the industry.

We have been asked to repeat the survey, to obtain bang up to the minute results and with slightly different questions to drill down into the serious problems that Specialist Contractors are exposed to.

Our original survey set out to establish the extent to which, Specialist Sub-Contractors are bearing the brunt of this recession. What we found was that Specialist Sub-Contractors are being systematically subjected to unfair treatment by Contractors.

Our latest survey builds on those details and exposes further details of the serious problems in the industry and the overwhelming response (88.4%) that existing remedies are unsuitable, not working and need changing.

We had 146 responses from Specialist Contractors and here's a snapshot of the results;

Respondents were fairly evenly split as to whether or not they knew about the 30 day payment rule on public sector projects (55.9% said yes 44.1% said no).

Of those that had worked on public sector projects, only 4.8% were paid in 30 days, whilst the majority of 57% were paid between 30 and 60 days. A substantial number (10.6%) were paid beyond 90 days!

Only 3.4% of those surveyed had heard of the Government's Mystery Shopper Service!

By contrast the overwhelming majority (73.6%) said they were unable to challenge payment terms.

Similarly, when asked whether or not existing remedies, for getting paid the correct amount on time, (such as the Construction Act, adjudication or litigation) were working, the overwhelming majority said that they were not, and that they needed changing.

Our second survey merely reinforced the evidence of poor practices and ruthless unfair treatment of Specialist Contractors identified by our first survey. We received literally hundreds of detailed replies about the specific problems, and very positive and meaningful suggestions as to what needs to be done for the good of the industry as whole, and to help ensure the UK's economic recovery.

### **So, is being done about it?**

StreetwiseSubbie.com Ltd are campaigning for the adoption of a Fair Treatment Charter across the industry, backed by enforceable sanctions against those failing to comply, particularly on public funded projects.

We are working with a range of organisations and private practices and are developing our nationwide support network. We are available to work with anyone who shares our passion for the Construction and Engineering Industries and supports the fair treatment of everyone in the supply chain.

We can be contacted as follows;

Call us on: +44 (0)1773 712116 Fax us on: +44 (0)1773 719455

Email us at: [info@streetwisesubbie.com](mailto:info@streetwisesubbie.com) Web: [www.streetwisesubbie.com](http://www.streetwisesubbie.com)

Or write to us at:

Streetwisesubbie.com Ltd, Shanakiel, 17 Ilkeston Road, Heanor, Derbyshire DE75 7DR